

Sustainability Report 2016





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Letter

from the President

G4-1

2016 was marked by the challenge of more than doubling production capacity in a very challenging economic environment. We have overcome great challenges and are ready for a new expressive growth cycle in 2017.

We believe we can collaborate for a world that has more and more renewable energy sources, and we are proud to be part of a value chain with very low environmental impact compared to other chains in the energy sector.

We are convinced that sustainability is an integrated value: there is no separation between sustainability and business. Therefore, having an integrated management system is fundamental for our processes to meet all stakeholders' needs, and for our mistakes to be treated as raw material in the continuous improvement process. This sustainability report is an opportunity to share with our stakeholders the achievements and challenges of this trajectory and to reinforce Aeris' commitment to the United Nations Global Compact principles.

Enjoy your reading!

Bruno Vilela

PRESIDENT OF AERIS ENERGY

Presenting the **report**

G4-3, G4-18, G4-20, G4-21, G4-22, G4-23, G4-28, G4-29, G4-30, G4-48



It is with satisfaction that Aeris Indústria e Comércio de Equipamentos para Geração de Energia S.A., here called Aeris, brings to the public its 2016 Sustainability Report, guided by the Global Reporting Initiative (GRI) methodology, version G4, essential model.

Aeris Sustainability Report presents the Company's main social, economic and environmental performance practices, covering the period from January 1 to December 31, 2016. For its preparation, dialogues were held with stakeholders, there was collection of indicators, consultation of Aeris official documents and publications, as well as interviews with representatives of the main sectors of the company.

Aeris strategic management supports the structure of the report and the topics prioritized here, which were defined in the light of the company's Materiality Matrix, based on a questionnaire presented to stakeholders in interviews with key sectors, reading of official documents and publications of the company. The Materiality Matrix highlighted the themes of Health and Safety, Corporate Governance and Materials Consumption.

To elaborate Aeris Sustainability Report the efforts and work of the company's Sustainability Committee were crucial; so, it deserves thanks not only for the support and dedication aiming the publication of this document, but also for the continuous pursuit for Aeris sustainable development.







Overview

Corporate profile

G4-4, G4-5, G4-6, G4-7, G4-8, G4-9, G4-13, G4-17

Aeris Energy

Founded in 2010, Aeris is an independent Brazilian manufacturer of blades for wind generators. With infrastructure capable of producing blades up to 70 m long to meet national and international demands, in 2016 the company doubled its staff, totaling 2,446 employees, who contributed to a net sales volume of R\$455 million - an increase of almost 100% compared to 2015.

Among the competitive differentials offered by Aeris to its customers, the proximity between its plant and the wind farms of the country stands out, since the company is located 17 km from the Port of Pecém, in the Port and Industrial Complex of Pecém (CIPP), Highway CE 422, s / nº, km 02, in the State of Ceará. Its market is located 80% in the Northeast region and 20% in the South region of Brazil, and its plant is less than 500 km from about 70% of the wind power capacity contracted in the country, resulting in a significant cost reduction for its customers.



Timeline

Aeris Foundation

Plant Construction

Operational Start-up

Suzlon Production

Acciona Production

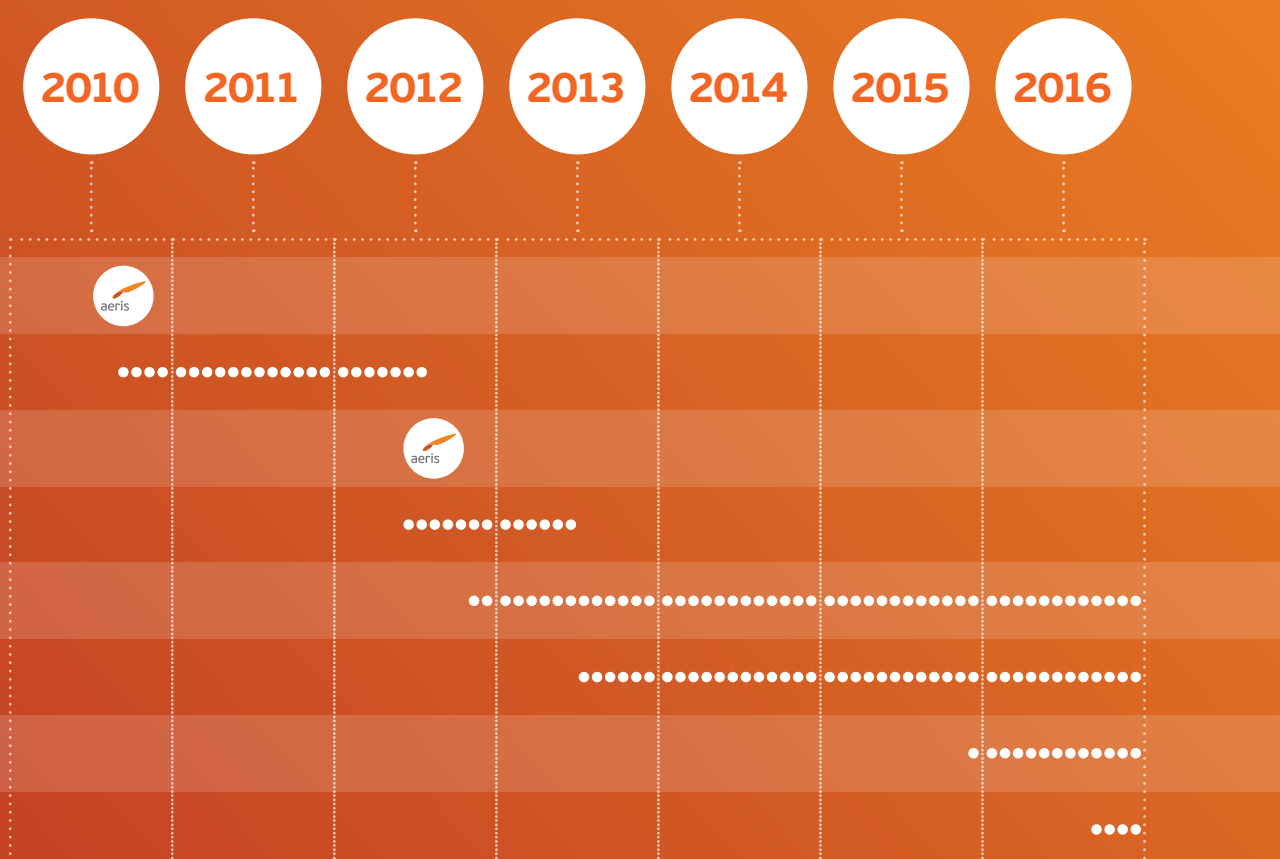
WEG Production

Vestas Production

GE Production

Customers and Products

Products	Customers			
	Acciona	WEG	Vestas	GE
Wind turbine model	AW125/3000	AGW 110 / 2.1	V110-2.0MWTM	GE 2.0-116
Blade length (m)	61.2	53.7	54.0	56.9
Beginning of production	Dec/2012	May/2014	Dec/2015	Aug/2016



Corporate Governance

G4-16, G4-24, G4-25, G4-26, G4-27, G4-34, G4-35, G4-36, G4-38, G4-40, G4-42, G4- 43, G4-45, G4- 46, G4-47, G4-50

Aeris is a private limited company with 100% national capital, and is affiliated to the Brazilian Wind Energy Association (ABEEólica), the Ceará Federation of Industries (FIEC) and the Brazilian Association of Machines and Equipment (ABIMAQ).

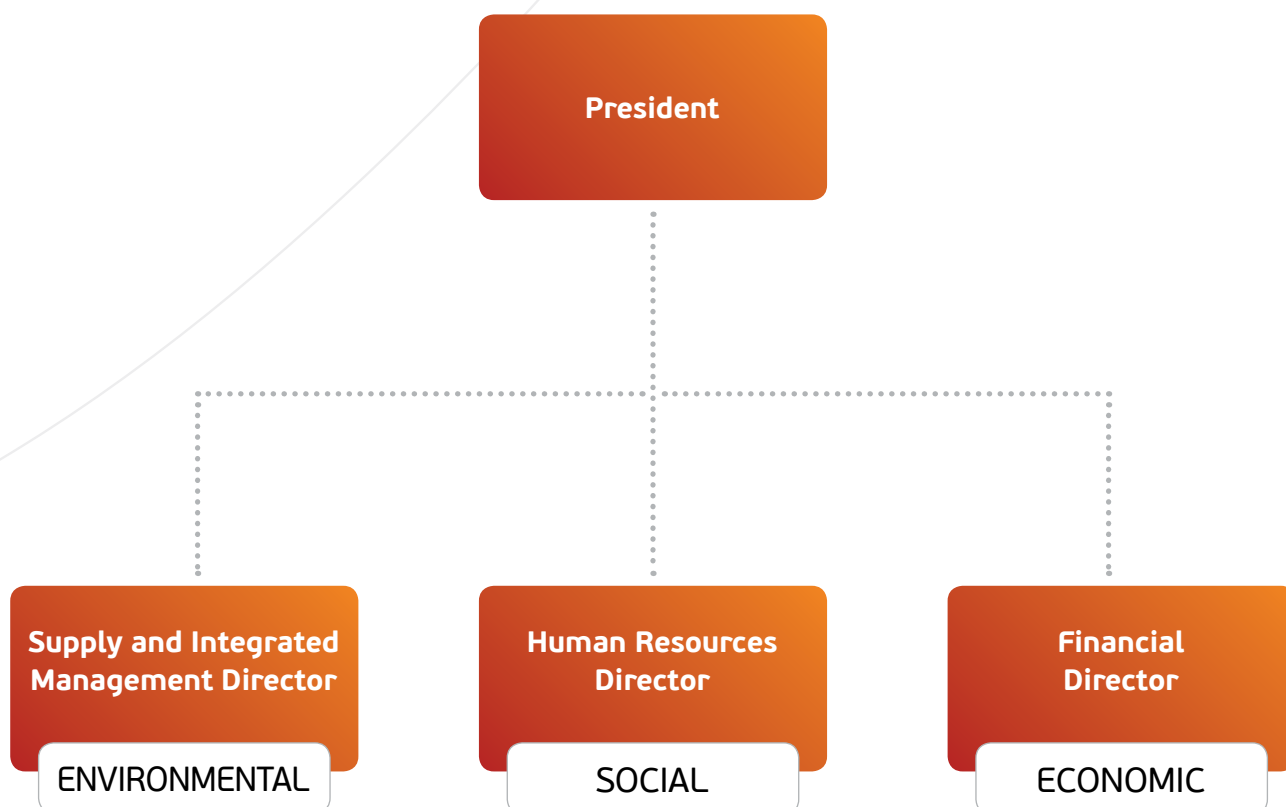
Aeris' highest corporate governance body is the Administrative Council, which is chaired by the majority shareholder and brings together two more members: one appointed by the majority shareholder and other by the minority shareholders. The Council holds monthly meetings with the purpose of evaluating the company's performance and deliberating on business strategies, including risk management and the capture of opportunities. Moreover Aeris' Board of Directors holds bi-weekly meetings in order to carry out strategic alignment and evaluate the performance of projects and business indicators.

Aeris' governance also includes a Sustainability Committee, led by the Planning and Management Director, and a People Committee, led by both the Human Resources Director and the CEO.

The Sustainability Committee was formed in 2015, consisting of employees - chosen for their familiarity with the theme and for their sustainable practices - and consultants who are specialists in the theme. Always considering the tripod of sustainability, it has 1 executive, 17 non-executives and 2 external consultants (14 men and 6 women), a composition very favorable to the exchange of knowledge and to the accomplishment of initiatives that result in actions to spread the themes in the organizational processes. The committee brings topics to the Board of Directors, which are discussed in the monthly meetings of this body.



RESPONSIBILITY FOR ECONOMIC, ENVIRONMENTAL AND SOCIAL ISSUES



Aeris understands that evolution in sustainability is an achievement of the integrated management of its processes, aligned with the expectations of the stakeholders. With the objective of ensuring continuous improvement, at least every four months the company audits ISO 9001, ISO 14001 and OHSAS 18001 standards, and at least one of which is performed by an external institution. The results of the audits are evaluated by the Board of Directors, serving as a subsidy for the improvement of processes and for raising stakeholder satisfaction.

Relationship with stakeholders

G4- 18, G4-20, G4-21, G4-24, G4-25,
G4-26, G4- 27, G4-37 e G4-49

In 2015, Aeris held the stakeholder engagement process for the first time, with the purpose of preparing its Materiality Matrix. The process has picked up the opinions of the company's stakeholders, revealing valuable qualitative results, and must be improved over the years, deepening stakeholder engagement and including new themes and interest groups.

In order to map the relevant issues to the stakeholders and to the company, a materiality questionnaire was applied to the selected public, based on the GRI guidelines and on Aeris strategic concepts. Covering three themes – Environmental, Economic/Strategic and Social Performance - each of which was unfolded into seven subjects to be ranked according to their relevance, the questionnaire allowed collecting interest groups' opinions on 21 different subjects.

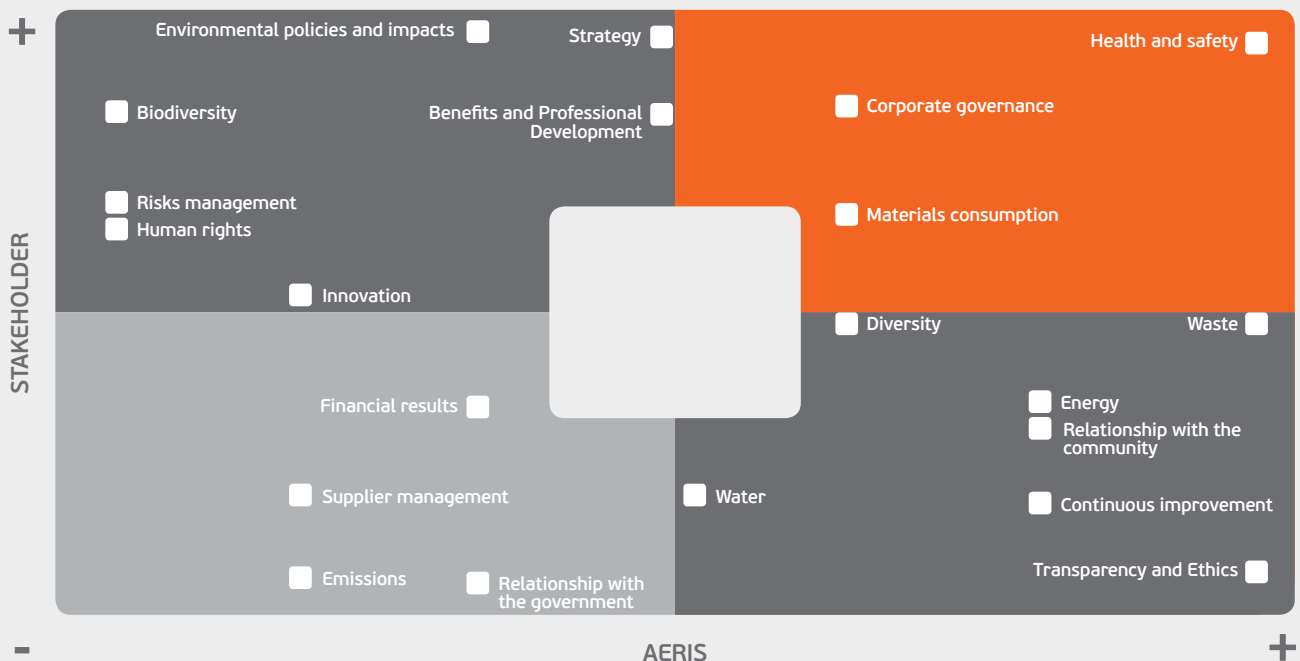
The participants had access to the questionnaire through an electronic address, using the individual login provided by e-mail, and they had five weeks to reply the survey. The guests were divided into seven interest groups: customers; competitors; suppliers; financial institutions; non-operational direct labor, operational direct labor, and indirect labor.



The process also counted on Aeris' opinion on the topics researched, represented by the company's Board of Directors.

In all, 1,556 people were invited for the engagement, of which 28% answered the questionnaire.

Materiality Matrix



As a result of this process of engagement, the Materiality Matrix obtained allows the identification of the most relevant themes for both Aeris and its stakeholders, as: Health and Safety, Corporate Governance and Materials Consumption; while the least relevant ones are: Financial Results, Supplier Management, Emissions and Relationship with the Government.



Relationship with customers

G4-PR5, G4-PR8

Customer satisfaction is an Aeris primary goal, which undertakes a daily quest for excellence, as well as fully satisfying the requirements of this public. For this purpose, the company remains attentive to the continuous improvement of processes and services, performs inspection and maintenance of quality levels, followed by monitoring the results. In order to mark out this work, the guidelines of the ISO 9001 standards are adopted, in addition to the requirements established by the clients.

Aeris is convinced that appropriate communication is the basis of a good relationship, so it offers its customers transparency and greater clarity about manufacturing processes and production control. It shares data and information on the essential criteria for quality, and seeks to discuss and validate with the client on possible improvement plans. This is how the company establishes the relationship of trust necessary for a long-term relationship.

To achieve sustainable results it is crucial to know the customers' vision, so Aeris invests in attentive listening to this public, monitoring its perception of the requirements. In order to understand this perception, the company establishes meeting the requirements and customer satisfaction indicators, and has a strategic plan for its continuous improvement.

In undertaking efforts to increase its competitiveness, Aeris considers the needs of its customers and for this reason it has won, besides the extension of the blades supply contracts for its current customers (Acciona and WEG), a new up to 5 years contract with Vestas - the largest manufacturer of wind turbines in the world -, being its exclusive blades representative in Brazil.

In affinity relationship with its customers, intellectual property protection is indispensable, and Aeris is dedicated to ensuring this care for itself, its customers and other business partners. The company provides intensive training on the subject and uses software dedicated to document management and access to information.

For the next few years Aeris intends to invest in offering services after the delivery of its products, the continuous monitoring and the development of initiatives aimed at maintaining the integrity of the products when in operation, allowing maximizing the amount of energy generated throughout its life, with the lowest maintenance cost possible. This raises the return to owners of wind farms, increasing the competitiveness of the whole value chain.

Relationship with employees

G4-LA10

Aeris believes that it is essential for its own success to train and engage people, as well as to promote their well-being. Continued investment in people's development is an indispensable component of business sustainability. That is why the company values corporate education and invests in initiatives in this area, always aligned with its strategic plan.

Thus, Aeris offers trainings of different levels and for different purposes. In the scope of initial training, or of integration, themes such as company structure, its policies and procedures, regulatory standards, materials and processes, are worked on. Among the development trainings we highlight the Leaders Development Program, focusing on behavioral and technical issues. There are also trainings aimed at training multipliers, which are dedicated to training employees to internally multiply operational training.

The Leadership Development Program was tailor-made and it is very practical, so that current and future leaders in Aeris all areas could learn not only the topics related to leadership and people management, but also more technical contents to give subsidies to the management. In 2016, 180 people were trained, and the Leadership Training Matrix was created, divided into modules and levels.



Aeris also carries out specific training in its segment and maintains the Aeris Technical Excellence Center, dedicated to fill the employees' technical and behavioral gaps.

Concerned about ensuring that all employees are qualified to perform their functions, Aeris adopts tools such as the Competency Matrix. It enables to evaluate the employees' proficiency in each activity and develop comprehensive training plans dedicated to meeting business requirements. The trainings are evaluated by both the satisfaction of the trained employees and the effectiveness of the training.



Corporate **Values**

G4- 42, G4-49 e G4-56



Currently, more than half of all electricity produced in the world results from the burning of fossil fuels, such as coal and natural gas: non-renewable sources and that contribute to intensify the global warming process. Aeris believes it can collaborate to change this scenario, allowing more and more people to have access to electricity from renewable sources and of very low environmental impact. Manufacturing blades for wind generators is a means to that change.

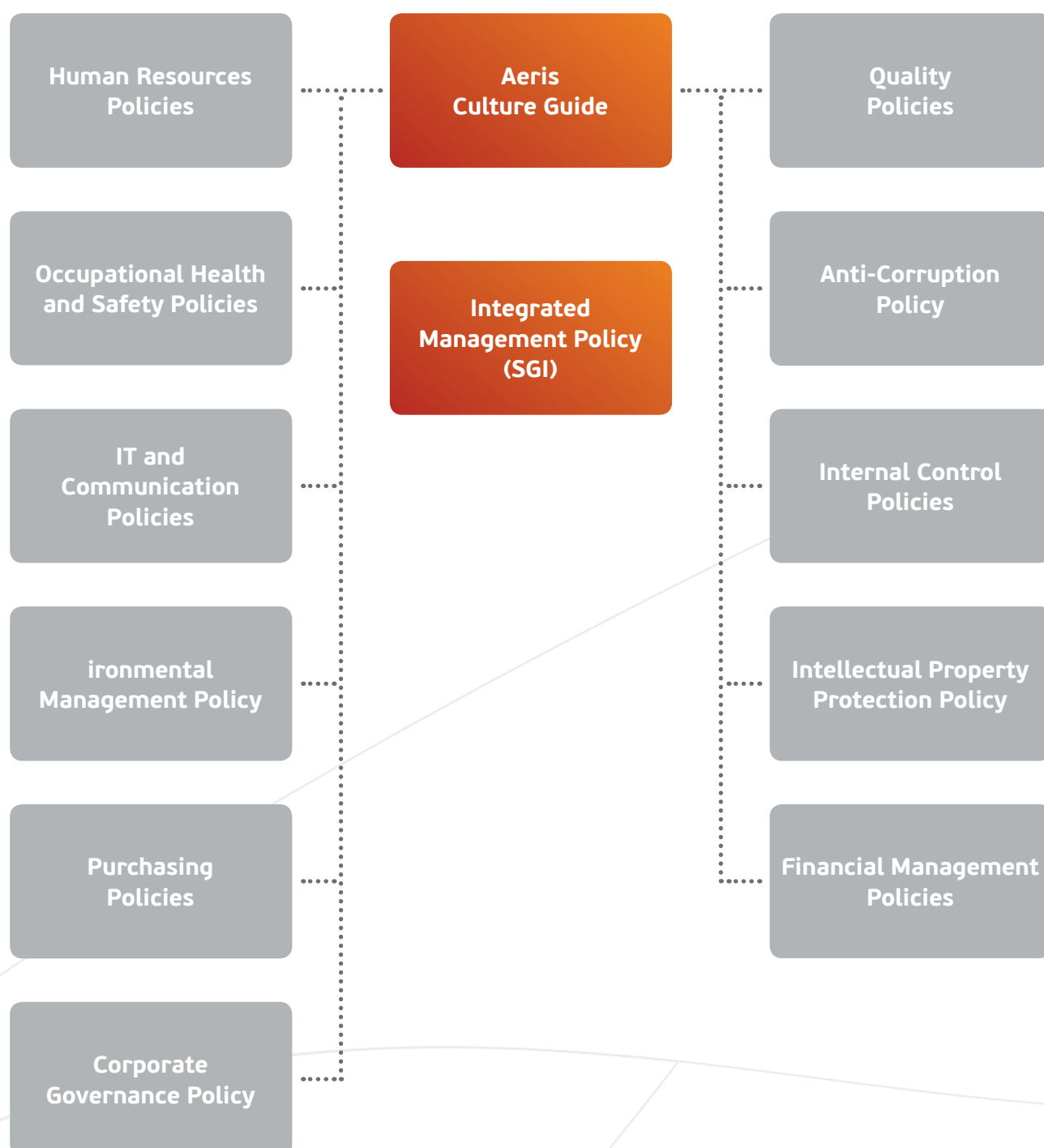
Aeris knows that this is a dream that can only be performed by engaged people. That is why it established its corporate culture, which is not a decision of the Administrative Council or of the Board of Directors, but a reflection of the people's attitudes who make up the company. Aeris Culture defines the orientation of the company, applying to all its employees and business partners, who in all areas must respect its Integrity

Compact. To put it into practice, Aeris has corporate policies that guide all its processes and decisions, always respecting the Ten Universal Principles of the Global Compact, of which it has been a signatory since 2016.

Participating in such an innovative market is something that requires not only a lot of work, but also an excellent product quality management. This is a crucial point for Aeris, which since its first year of operation already had a consistent management system prepared for a company that is at the same time agile and large. The company is prolific in technical innovations - such as automation of tissue cutting and the application process of gluing mass; the air conditioning of the sheds; and the investment in the quality of information - that allow to present excellence in quality and to obtain advantages over the competitors.



ORGANIZATION CHART



Winds of the Future (Ventos do Futuro) Program

In 2015, Aeris created the Ventos do Futuro Program, which extends the company's vision into five pillars, based on the 5S philosophy: People, Safety, Quality, Financial Health, and Sustainability. The last pillar is related to the creation of the Sustainability Committee, which counts on the representation of employees and independent members who are specialists in the theme. Responsible for developing knowledge about the subject, the committee prepared a guide of projects and initiatives to incorporate sustainability concepts into the company's management system and processes.

The Ventos do Futuro Program and the creation of the Sustainability Committee promoted a greater alignment of the strategy with the Aeris processes, allowing to properly handling the expectations of the interested parts. With horizontal integration across all sectors of the company, Aeris processes organically incorporate the principles of sustainability.

The program foresees that up to 2018 Aeris will become one of the 1,000 largest companies in Brazil, maintaining the economic value, being recognized as one of the 100 most sustainable companies in the country, reducing the percentage of waste destined for landfill and the consumption of electric energy per blade produced, and emerging as one of the 10 best companies to work in Ceará.





VENTOS DO Futuro

Em 2018, queremos ser:

Uma das **10 melhores** empresas para se trabalhar no **Ceará**

Uma das **100 empresas** mais sustentáveis do **Brasil**

Uma das **1.000 maiores** empresas do **Brasil**

Os cinco pilares do programa

Pessoas

Desenvolvendo as Pessoas

Capacitar, envolver e promover o bem-estar das pessoas é fundamental para o sucesso da Aeris.



Segurança

Foco na Segurança do Trabalho

Planejar e agir com segurança sempre, pensando em si e nos demais que estão a nossa volta.



Qualidade

Garantindo a Qualidade

Fazer tudo com Qualidade é nosso compromisso.



Finanças

Cuidando da Saúde Financeira

A saúde financeira é base para o equilíbrio e o crescimento da Aeris.



Sustentabilidade

Buscando a Sustentabilidade

Contribuir para a construção de um mundo melhor é nossa responsabilidade.



Economic performance

G4-EC1, G4-EC2, G4-EC4 e G4-EC8





Aeris operates in a sector deeply connected to the response of public agents to climate changes and positively evaluates policies that encourage clean energy generation as a way to reduce the impact of greenhouse gas emissions from energy generation created by fossil fuels. The company supports the targets stipulated by Brazil during COP 21 in December 2015, when the 195 member countries of the United Nations Climate Convention, plus the European Union, agreed to take action to keep global warming below 2 ° C, and make efforts to limit the temperature increase to 1.5 ° C. Brazil has committed to increase the parcel of renewable energy (in addition to the hydro one) in the supply of electricity to at least 23% until 2030. In addition, the country's target includes reducing greenhouse gas emissions by 37% up to 2025 and by 43% until 2030, with 2005 as the base year.

The components manufacturing sector for wind energy receives important incentives from the public sector, such as the exemption from the Services and Merchandises Circulation Tax (ICMS), through the ICMS Convention 101/97 of the National Finance Policy Council (CONFAZ). As Aeris is located in the Northeast region, the company also receives a benefit of 75% reduction in Income Tax on the profit from the Northeast Development Superintendence (Sudene). The State of Ceará also grants the Industrial Development Fund (FDI) of the Program for the Development of the Productive Chain Generating Wind Energy (Proeólica), which includes the right to import raw materials



without similar in the State, with deferral and subsequent exemption of ICMS, when they are turned into blades.

However, since Aeris is an ICMS creditor in the purchase of domestic raw materials and electricity, the exemption of Confaz 101/97 does not represent a significant tax advantage. It is even possible to say that the complexity and frequent changes of tax incentives and rules are disastrous since any unplanned benefits or increases in charges affect the relationship with the customer.

In 2016, Aeris earned sufficient net profit to reverse the balance of accumulated losses, thus forming reserves of profit in shareholders' equity. Faced with the need for new investments to expand in 2017, the Administrative Council decided not to distribute profits to the shareholders. It is expected that in the coming years the need of resources for growth will be less intense, which will allow the distribution of part of the profit to shareholders, always maintaining a healthy cash position and focusing on reducing the weighted average cost of capital.

In 2016 Aeris main economic impacts in the region in which it operates refer to the num-

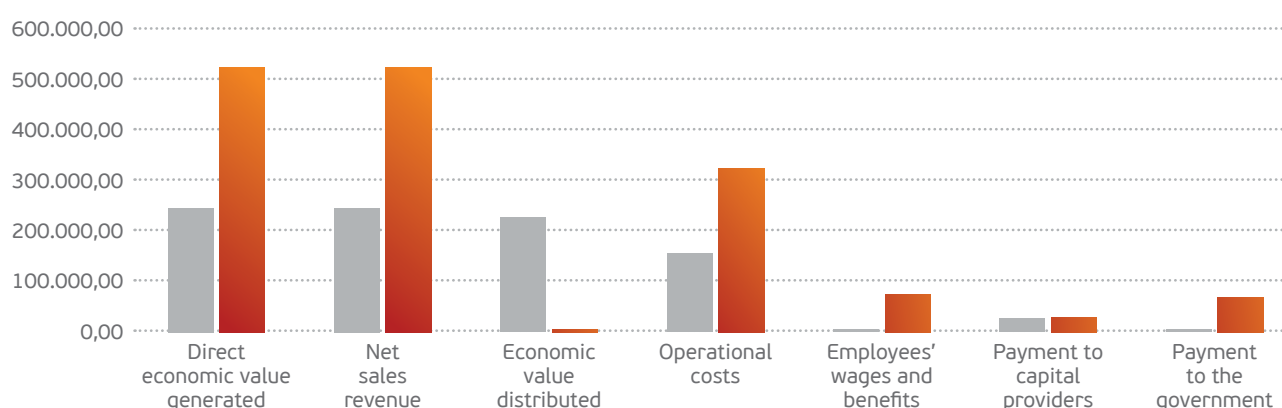
ber of formal jobs and salaries distributed: the company was responsible for the positive balance of jobs created in the manufacturing industry in the municipality of Caucaia. Last year Aeris created 1,161 direct jobs, while the

number of vacancies created in this sector was 534 in the same period. In addition, Aeris paid approximately R\$50 million in salaries in 2016, generating jobs and income in a region with a high poverty rate.

FINANCIAL RESULTS (R\$)

Components	2015	2016
Direct economic value generated	242,417.00	517,421.00
Net sales revenue	242,417.00	517,421.00
Economic value distributed	223,018.00	240,798.00
Operating costs	152,988.00	319,371.00
Employee ' salaries and benefits	37,880.00	73,602.00
Payment to capital providers	26,825.00	28,090.00
Payment to the government	5,325.00	66,754.00

ADDED VALUE DISTRIBUTION IN R\$



ADDED VALUE DISTRIBUTION	2015	2016
Employees (remuneration and benefits for employees)	42,31 %	30,57%
Government	5,95 %	27,72%
Retained profit	29,97 %	11,67%
Interest and rents (operating costs)	21,77 %	30,05%



Supply chain

G4-12, G4-EC9, G4-S010, G4-HR5 e G4-HR6



Supply Management

Aeris assumes its social and environmental responsibility, striving to build and maintain a sustainable value chain that integrates joined partners by the same ideal: to make wind energy more and more present in the future of humanity.

Focused on the management of its supply chain, the company identifies as critical issues related to the maintenance of its production process: the risk of production downtime; non-conformity of the product; and higher consumption of raw material. The control of these impacts and variables is done through several focused actions, but also through the weekly Sales & Operations Planning (S & OP) meetings, which discuss the sales, production and purchase plans of raw material. As this process is integrated, the sizing of inventories respects the production plan and the supply risks. Eventually, if the actual stock leaves the targets, cause analysis is made and corrective actions and process improvement are performed to avoid further failures.

The purchase of materials is organized according to the classification between direct (productive) materials and indirect materials and services. For the purchase of direct materials, the demand for weekly blade production is considered, defined by the Production Planning and Control (PCP) and informed to the planners so that they can calculate the need for raw material based on the Technical List, safety stock and delivery time of suppliers. There are buyers responsible for the demand of

each planner, according to different categories of materials (such as fiberglass fabrics, chemicals or consumables). The raw material suppliers are defined according to the customers' requirement or by suppliers' homologation by Aeris Engineering sector. Related to the purchases of indirect materials, they are defined based on the needs of the requesters of several areas of the plant, also according to categories (such as machinery and equipment, auxiliary and consumable materials, stationary, etc.).



To ensure the compliance of the production equipment, Aeris has a Quality team that inspects the incoming charges and, when anomalies are found, a non-compliance report is generated. This document is sent to the Supplies team, which is responsible for handling the non-compliance directly with the supplier. In less critical cases, the supplier receives only one notification; in more critical cases, the supplier is asked for a plan of action, followed by the effectiveness of the Quality team.

In 2016 Aeris purchased materials and contracted services from around 1,340 suppliers, and almost 90% of purchase orders were issued to domestic suppliers, which accounted for 69% of the company's expenses with suppliers (including raw materials and indirect materials).



Aeris entire supply strategy of is based on the best cost-benefit ratio, also having the quality of the product or service provided as a pillar. The selection policy of local suppliers is based on the sustainability of supply, considering factors related to the delivery capacity and the commercial conditions offered: lower cost and delivery time; product quality; and better payment condition.

Aeris has sought to deepen the synergy of operations by reducing the number of suppliers, which provides proximity to the business relationship and encourages creativity to develop new products or processes, increasing the company's competitive advantage. The management of the purchase of materials by groups and subgroups also increases the synergy and facilitates the purchase strategy with suppliers with similar portfolios.

In order to reduce shipping time and the cost of inventory of its main raw materials, Aeris is encouraging the regionalization of some of its suppliers. A project is underway to be implemented in 2017, which consists of providing a space within the company for strategic suppliers to develop distribution centers. Thus, once the need to purchase the material has been raised, the supplier can invoice the quantity and send it directly to the production.

Another supply optimization project is the consolidation of a material category with a single multinational supplier, with manufacturing plants located in several countries that will make available a stock according to Aeris demand in a bonded warehouse on a one day transit of the Company's factory.



Suppliers Evaluation

For 2017 the company intends to re-implement the supplier evaluation procedure, created to evaluate those linked to major negative real and potential impacts related to safety, environment and product quality.

Suppliers with related people working at Aeris plant undergo an Integration Training, which filters through medical examinations the possibilities of using child labor. For relevant suppliers who do not fit the previous procedure, the company imposes formal clauses in its contracts that prohibit child and forced labor, without taking other measures to contribute to the effective abolition of such practices.

Since issues related to purchasing processes may constitute a conflict of interest, Aeris offers the same treatment to all suppliers, and the entire supply process (supplier survey, quotations, negotiations and decision) is carried out by the Supplies sector. After the appropriated process, in case the competition is won by a supplier that is related to an employee (including members of the Administrative Council or the Board of Directors), the President's approval is still required.

For any hiring of suppliers, Aeris evaluates the risk and takes preventive measures, so that there is no violation in the value chain of the United Nations Global Compact's principles.

MAIN SUPPLIERS

Supplier	Type of supply	Region or country
Gamma Tensor S.L.	Raw material - fiberglass fabric	Spain
Owens Corning	Raw material - fiberglass fabric	Rio Claro – Brazil
Hexion	Raw material – chemicals (resin and gluing mass)	Itatiba – Brazil
Olim	Raw material – chemicals (resin)	Guarujá – Brazil
Versatily	Transport	Ceará – Brazil
Serlares	Food	Ceará – Brazil
Incom	Raw material – kit core, infusion and lamination	Spain
Milliken	Raw material – kit core	United States of America
Polytech	Raw material – lightning protection system	Denmark

Social performance

G4-S01 e G4-S02





Aeris wants to be recognized for its values and attitudes, always placing first the respect for the human being and the environment. Valuing commitment, merit and leadership, the company supports its employees in their personal, professional and ethical development and strives to maintain the highest consistency with its values at all levels of the company. One of the resources for this is the Aeris Culture Guide, a document launched in 2016 to guide corporate behaviors and expectations. It is of great importance to consolidate the values of the company, which can thus be reflected in an increasingly solid way in its management and its processes.

Aware of the importance for business of maintaining a positive relationship with its employees and the community in which it operates, Aeris carried out a climate research in 2016, which sought to evaluate the work environment and the trust between leaders and subordinates. The results were considered positive by the Board, which is responsible for defining strategies and elaborating projects to improve the organizational climate. A good working environment and trust between leaders and subordinates are key elements for employees to stay committed and engaged.

Located in an industrial region of the State of Ceará, Aeris has the opportunity to have a positive social impact in its surroundings, providing employment, income and better quality of life to the community.

Employee profile, remuneration and benefits

G4-10, G4-11, G4-51, G4-53, G4-EC5, G4-LA1, G4-LA2, G4-LA3, G4-LA9, G4-LA10, G4-LA12

In 2016 Aeris had a workforce of 2,446 employees, with 2,122 employees with a labor contract with indefinite period, 78 apprentices, 8 trainees and 238 outsourced. The company's turnover rate was 37.7%, approximately 12% below the rate recorded in the previous year.

Even in a scenario of national economic recession, the company has significantly increased its workforce in the last year - a result of the expansion of its industrial plant associated with new clients. With an increase of 45.8% of its workforce in 2016, Aeris follows a model that favors the hiring of employees under the CLT (Consolidation of Labor Laws) rules - situation of 99.37% of its staff.

The quest to reduce turnover and retain knowledge within the company is having good effect. To do this, there are projects that use information from managers' conversations and dismissal interviews, seeking to identify the correlations of the dismissals by sector, position, age, work shift and working time in the company, and thus to devise more effective retention strategies.

Aeris invests more and more in its employees, seeking to have, in its professional framework,

qualified professionals, motivated and identified with their values. The trainings are an important tool for this, promoting employee development and a close alignment with the company. In the last year the number of train-

ing hours offered by Aeris increased approximately five times compared to 2015: 37,404 hours in total, averaging 16.94 hours of training per employee.

COMPLIANCE AND BUSINESS EFFICIENCY	HP12C FINANCIAL MATHEMATICS BASIC COURSE	FORKLIFT TRAINING
NR 10 COURSE	ESSENTIAL + ADVANCED EXCEL COURSE	CASH FLOW COURSE
SHIPMENT OF HAZARDOUS PRODUCTS	EXCEL VBA	QUALITY TOOLS
FORKLIFT OPERATOR TRAINING	KLIFT INSTRUCTOR TRAINING	WIND FARM OPERATIONAL MANAGEMENT FORUM
WORK ROUTINE MANAGEMENT (GRD)	Relevant training in the year	SUPPLIER MANAGEMENT
SEWING MACHINE	N1 - STRING ACCESS	NR 10 - BASIC ELECTRICITY
NR 35 - WORKING AT HEIGHT	NR 35 - SAFETY AT WORK AT HEIGHT	FORKLIFT OPERATOR
OVERHEAD CRANE	GE CLIENT UT QUALIFICATION	RECYCLING OF FORKLIFT TRAINING
RECRUITMENT AND SELECTION BY COMPETENCE	WINDPOWER BRAZIL	WIND SECTOR TRAINING

EMPLOYEES BY TYPE, REGION AND GENDER

2015						
Region	Own permanent		Own temporary		Outsourced	
	Male	Female	Male	Female	Male	Female
Northeast	910	107	15	16	64	9
Total	1,017		31		73	

2016						
Region	Own permanent		Own temporary		Outsourced	
	Male	Female	Male	Female	Male	Female
Northeast	1,888	234	37	49	226	12
Total	2,122		86		238	

EMPLOYEES BY GENDER AND FUNCTIONAL CATEGORY

Functional category	2015			2016		
	Male	Female	Total	Male	Female	Total
Board of Directors	7	1	8	7	0	7
Management	9	3	12	17	3	20
Coordination	13	3	16	37	3	40
Technical	162	16	178	387	44	431
Administrative	41	36	198	64	72	136
Operacional	678	48	726	1,376	112	1,488
Apprentices	12	13	25	32	46	78
Trainees	3	3	6	5	3	8
Outsourced	64	9	73	226	12	238
Total	989	132	1,121	2,151	295	2,446

MATERNITY LEAVE AND PATERNITY LEAVE

Gender	Employees entitled to leave			Employees who used the license		
	2014	2015	2016	2014	2015	2016
Male	810	1,240	2,213	36	52	94
Female	100	153	323	3	3	3
TOTAL	910	1,393	2,536	39	55	97

Gender	Employees who remained in employment 12 months after return of the license			Employees who returned from the license		
	2014	2015	2016	2014	2015	2016
Male	29	47	88	36	52	94
Female	2	2	2	3	3	03
TOTAL	31	49	90	39	55	97

TURNOVER

2015			
Gender	Employees dismissed	Employees hired	Turnover rate (%)
Male	321	584	49%
Female	36	75	45%
TOTAL	361	659	49%

2016			
Gender	Employees dismissed	Employees hired	Turnover rate (%)
Masculino	288	1150	37.35%
Feminino	40	189	40.5%
TOTAL	328	1339	37.7%

At Aeris the lowest salary paid to employees with an indefinite term contract is 31% higher than the minimum wage established by the Federal Government. In order to keep its employees' salaries in line with local and national reality, Aeris applies the Great Place to Work (GPTW) survey that covers pay-related topics and counts with the participation of all employees with more than three months in the company. Aeris conducts annual salary surveys.

The company offers annual bonuses to its employees, based on economic, social and environmental indicators. Its main criteria are annual net profit, cost of non-quality, electricity consumption, absenteeism, turnover and overtime hours. The minimum profit required for the payment of bonuses is calculated based on the creation of the Added Economic Value, that is, employees only receive bonuses if the shareholders are remunerated at rates consistent with the business risk, thus aligning the interests of those two groups of stakeholders.



BENEFITS FOR FULL-TIME EMPLOYEES

Insurance life	Coverage equivalent to the employee's annual salary. Fully paid by the company.
Health care	Coverage extended to the holder and dependents.
Dental care	Coverage extended to the holder and dependents.
Transport	Chartered transportation paid by the company, with a discount of R\$ 22 per month.
Meals (cafeteria in the company)	Two meals a day, with a discount of R\$ 22 monthly.
Food vouchers	Food card

Ethical Commitment

G4-57, G4-58, G4-HR1, G4-SO3, G4-SO5, G4-SO6, G4-SO8

Aeris values a performance of high ethical standards, placing above all the respect for people and environment. Guided by sustainability and ethical commitment - as its business is to bring more and more people the opportunity to use clean and sustainable energy - the company knows that its greatest value is people, and wants to be recognized for its attitudes. From these fundamentals, the company launched in 2016 the Aeris Culture Guide, a document dedicated to clarifying the principles and positions that should guide the conduct of all those acting on its behalf.

With an Integrity Compact that encourages everyone to seek above all for safety, excellence and the production of a legacy, the Aeris Culture Guide outlines attitudes that must be cultivated, such as engagement, merit, honesty, transparency, efficiency and not allowing any form of discrimination and corruption. Thus, the document explicitly prohibits, among other things, the acceptance of undue benefits and acts of corruption; disclosure of confidential information; any attitude against dignity, sexual or religious orientation, nationality, skin color, age or other forms of harassment or abuse of power; and exploitation of child, slave or forced labor.

In addition to the dissemination of the Aeris Culture Guide, the company invests in other initiatives to reinforce ethics. One of them has been the inclusion of human rights clauses in contracts with the company's suppliers. In 2016, 53% of

these contracts included such clauses, and Aeris is carrying out the adjustment of all its contracts to meet its sustainability requirements.

Another important initiative on behalf of its ethical commitment is the creation, in September 2016, of the Standing Integrity Committee (CPI), which is registered in Aeris Integrated Management System. It aims to manage all stages and give treatment to situations of identification of deviations from the ethical standards of the company: to receive complaints about the violation of the Aeris Culture Guide, as well as any policies and rules of the organization, or of facts that violate the ethical principles of the document and current laws; conduct the research process, either internally or with the support of contracted partners; apply punitive measures; address failures and resulting actions for improvement in Aeris' risk management processes.

In order to make possible the referral of possible denunciations, originated from both the internal and external publics, Aeris implemented a virtual Complaints Channel: denuncia@aerisenergy.com.br.

In 2016 no corruption incident was detected. There has also been no report of infraction, legal disagreement or deviation from the Aeris Culture Guide. Aeris' Culture prohibits the company from making any kind of political contribution.

Health and safety

G4-LA5, G4-LA6, G4-LA7, G4-LA8, G4-PR1, G4-PR2

At Aeris safety is not negotiated: taking care of the safety and health of employees, third parties and all people involved in the operation is an obligation that the company assumes before any other task. And this does not just mean respecting standards and properly using protective equipment. Working safely involves observing every detail, following established standards and not improvising, assessing risks before performing an activity, guiding everyone about risky behaviors, and acting on the causes, not just on the consequences.

Because it is a labor-intensive industry, it is natural that there are risks to the health and safety of employees. In developing tasks identified as a high incidence of occupational risk, employees may acquire respiratory diseases, contact dermatitis, eye irritation, burns, fractures and musculoskeletal disorders, among others. At Aeris, it has been possible to mitigate the incidence of occupational diseases in the employees, based on an effective performance in chemical control, the use of protective equipment, training and applicability of Occupational Health and Safety programs.

The company carries out the mapping of occupational hazards, through the Environmental Risk Prevention Program, and elaborates technical reports on the conditions of the work environment. The company also has specific controls for each type of risk, following speci-

fic rules. To work in electrical installations and confined space, and to perform activities in a high temperature environment, the professionals undergo specific training, in accordance with the procedures and documents formalized in Aeris Integrated Management System. All activities undergo preliminary risk analysis, and operational control must develop permissions for special work.

Chemicals control begins with the correct storage of substances and contact restriction for unauthorized workers, in a suitable and unique place for this purpose, in accordance with current regulations. Concerned to the cases of exposure to aerosols the company is monitored through the Respiratory Protection Program, which seeks to perform an effective control of use and indication of equipment to control occupational diseases caused by the inhalation of air contaminated with dust, tobacco, fog, smoke, gases and steams, taking into account the type of activity and the individual characteristics of each employee, in order to guarantee worker protection against risks.

In accordance with current standards, Aeris offers personal protective equipment of adequate size to all employees and visitors, when necessary. They are appropriate to each function and meet technical and comfort criteria, because they are used throughout the workday or in large part of it. The company keeps documented all the

details regarding the delivery of such equipment, including the periodicity of its exchange, which is carried out whenever necessary, by evaluating its conditions of hygiene and integrity.

To achieve the safety of personal protective equipment, Aeris not only clarifies the mandatory use of the equipment, but also offers training to all employees on the risks they will be exposed to and on the correct use and maintenance of equipment. In addition, the company controls its regular and correct use, complying with the provisions of the NR-6.

In 2016 Aeris recorded, among its own employees, 126 injuries, which resulted in 297

days lost; among outsourced there was no record of accidents. The increase in the number of injuries and days lost are related to the increase in the work force.

To perform the accident record, the company uses four instruments: the initial notification of the event, filled immediately after the occurrence and sent electronically to all involved and to the management of the company; the accident investigation record; the accident statistics form, in which all accidents are recorded, as well as their monitoring and treatment; and the Action Plan form, which records the actions to resolve the detected failures, indicating responsible, deadline and status.



HEALTH AND SAFETY IN NUMBERS

Functional category	2015			2016		
	Total	Male	Female	Total	Male	Female
Own employees	1,017	910	107	2,208	1,925	283
Injuries						
Injuries rate	7,73	8,65	0,81	36,0	33,0	3,0
Number of injuries	82	81	1	126	113	13
Occupational diseases						
Occupational diseases rate	0,1	0,11	0	0	0	0
Number of occupational diseases	1	1	0	0	0	0
Days lost						
Days lost rate	0,56	0,01	0	88,0	70,7	17,2
Number of days lost	153	153	0	297	239	58
Absenteeism						
Absenteeism rate	7,18	0,07	0	2,41	0	0
Days scheduled to work	2,132	2,106	26	407,703	407,703	407,703
Deaths						
Number of deaths	0	0	0	0	0	0

Aeris carries out constant risk evaluations, and for this purpose it has several committees, which operate in all areas of the company, such as administrative, industrial and operational. One of them is the Specialized Service in Safety Engineering and Occupational Medicine (SESMT), a team of health professionals dedicated to protecting the physical integrity of workers. SESMT is responsible

for clarifying employees about risks in the workplace, as well as promoting actions to neutralize or eliminate these risks. Based on the work of multidisciplinary professionals, such as labor safety and occupational medicine, the agency conducts evaluations aimed at the prevention of occupational accidents and diseases, and also elaborates programs to improve working conditions.



the members, and daily monitoring during the activities of the company.

In order to act in dangerous situations, Aeris maintains an Emergency Brigade, ready to act in the first aid of eventual accidents. The team is specialized in coordinating emergency evacuations and risk analysis. Its activities are managed in monthly meetings, in which they elaborate a minute and a check-list of the performance of its own activities.

Aeris also has internal and external audits of the OHSAS 18001 certification. The monitoring of impacts on the health and safety of employees is carried out through spreadsheets that indicate the main risks and mitigation actions are pointed out and monitored. In addition, the risks inherent to the production process are discussed during the work safety integration training, which deals with special activities (welding, working at heights, in energized electrical installations and in confined spaces), handling of loads (lifting), pedestrian traffic in the manufacturing process, handling of portable equipment and hand tools, chemicals and emergency situations.

Another formal group dedicated to risk prevention is the Internal Commission for the Prevention of Accidents (CIPA). Formed by employees, its goal is to prevent accidents and diseases related to work activities. It holds monthly meetings to discuss work safety issues, and then seeks solutions from the company. Its management includes monthly meetings to verify the activities developed, actions of qualification of

In 2016 Aeris did not have cases of non-compliance relating to health and safety during the life cycle of its processes. The main items that passed through this evaluation were: overhead cranes and forklifts to move loads and materials; system of guardrails on walkways; exhaust system in the paint booth; lifeline system and protection cage for activities at height.

Environmental performance

G4-2, G4-14, G4-15, G4-EN27, G4-EN30, G4- EN31





Aeris believes that an environmentally responsible performance is deeply linked to an extensive knowledge and effective management of its production chain. Thus, Aeris adopts diligence practices by the Legal sector to all potential suppliers, partners or service providers in the contracting process, and uses environmental compliance clauses that provide even the contract termination in case of environmental problems not dealt with by the third.

Aeris seeks to permanently avoid and mitigate the environmental impacts of its products and services, with effective management and monitoring of environmental aspects and impacts. This tool guarantees maximum attention to the subject, being reviewed and updated every six months, or when there are changes in the process or relevant external complaints. In it, the most diverse aspects related to the impacts of Aeris operation - whether related to store-room, effluent treatment plant, or finishing, for example - are performed, controlling items such as energy consumption, water and resins;

waste disposal; atmospheric emissions; oil leak; or fire risk.

The Environment sector is responsible for all management of environmental aspects and impacts, which must be informed by all other areas about any change, whether the factory layout, processes or equipment.

With the exception of the operation of vehicles, such as forklifts, cranes and carts, Aeris production process does not present any significant burning of fossil fuels. Even so, the company performs some specific actions to reduce the emission of polluting gases, requesting reports of black smoke emissions issued by the environmental agency, and inspection of the vehicles used.

In 2016 Aeris showed an increase in the consumption of various inputs (such as water and energy) and in the generation of waste. In general, this is justified by the increase in production: while in 2015 the company produced 573 blades, in 2016 it produced 884.

ENVIRONMENTAL INVESTMENTS BY TYPE (R\$)

	2015	2016
Waste disposal	423,484.27	802,533.17
Environmental management	137,207.18	138,753.00
Waste report	0,00	4,900.00
Environmental kit	0,00	9,820.55
Total	560,691.45	956,006.72

Materials

G4-EN1 e G4-EN2

The consumption of materials is one of the most important processes in Aeris's business, accounting for more than 70% of the cost of the final product. For this reason, the company counts on the Production Planning, Scheduling and Control sector, which records the consumption of materials

and provides analyzes about it, on each of the production orders. Recycling of solvents is done with the aid of a machine that heats, evaporates and condenses them, thus discarding the impurities present there; more than 90% of the solvents used is recycled.

MATERIALS USED

Material name	Kind of material	Volume/weight		Unit
		2015	2016	
Renewable materials				
Bowl	Plastic Bowl	21,419	41,165	Piece
Bucket	Plastic Bucket	42,163	30,723	Piece
Plastic	Plastic	0	1,643.184	Linear meter
Non-renewable materials				
Resin	Resin for infusion	2,319.542,55	2,801.864,96	kg
Fiberglass Fabric	Fiberglass Fabric	5,148.668,57	2,795.866,33	kg
Hardener	Resin hardener for infusion	767,618,26	637,261,10	kg
Paint		-	1,525.205,90	l
Lightning Rod		-	229,880,22	unity
PVC Foam		12,795,37	19,740,15	m³

RENEWABLE MATERIALS FROM RECYCLING

Material name	Kind of material	Quantity of inputs	Quantity of recycled inputs	Recycled inputs percentage
2015				
Solvent	Flammable	2,570.00 l	2,313.00 l	90,00%
2016				
Gutters	Plastic	10,65 t	10,65 t	100,00%

Biodiversity

G4-EN11, G4-EN12, G4-EN13, G4-EN14, G4-EN29

In its activities, Aeris always respects the environment and the legislation about biodiversity. When the project of the installation of its plant was designed, the company carried out several studies, such as the Environmental Viability Study (EVA), the Risk Analysis Study (EAR), the Emergency Response Plan (ERP), the Technical Report for Authorization of Plant Suppression and the Environmental Technical Monitoring Report. All these studies showed that there were no endangered species, enabling the installation of the plant.

The manufacturing process of wind turbines does not generate significant impacts on biodiversity, and Aeris monitors external noise during day and night, as well as the organic steam emissions from the paint booth.

Seeking to comply with the legislation and the conditions of the environmental licenses, the company keeps this subject under control through dedicated software.

In 2016 Aeris received no fine for non-compliance with environmental laws and regulations.

Although it does not have an impact on local biodiversity, the company contributes to the protection of three permanent preservation areas (APP) in the Caatinga, located in its surroundings - a total of 38,700.00 m² located on Highway CE 422, km 02 - CIPP. The areas, declared in good condition, are verified by external professionals, being identified with signposts.

PROTECTED PERMANENT PRESERVATION AREAS (APP)

Areas	Length (m ²)
APP 1	1,600
APP 2	36,000
APP 3	1,100
Total	38,700

Water

G4-EN8, G4-EN9, G4-EN10, G4-EN22, G4-EN26

Aeris water supply is carried out from two sources: it receives raw water from the Water Resources Management Company (COGERH) of Ceará, performing its treatment for human and industrial consumption; and receives water withdrawal from the dam by means of authorized companies, which distribute it in the CIPP.



All company water management is accomplished through the monitoring of indicators. In 2016 Aeris consumed 40,198.30 m³ of water, equivalent to a per capita consumption of 22.87 m³. As of July 2016 this indicator of per capita consumption, which was 28% below the established target, went above the stipulated target. This is due to the growth of the operation, with expansion of the manufacturing plant, construction of new sheds and cooling towers, and a significant increase in the number of employees.

WATER CONSUMPTION (M³)

	2015	2016
Municipal water supply or other water services	16,608.00	40,196.30

WATER SOURCES SIGNIFICANTLY AFFECTED BY WATER WITHDRAWAL (M³)

Water source	2015	2016
Dam	266,300.00	26,740.000.00

Aeris reuses cold water from the acclimatization system of the unit, because during the production process of some parts it is necessary to lower the temperature. The company is installing a new sewage treatment plant, which will allow reuse of treated effluent for irrigation of the garden, at a rate of 5m³ / h. The new station is expected to come on stream in 2017.

PERCENTAGE AND TOTAL VOLUME OF WATER RECYCLED AND REUSED

Volume of water used	Reused volume	Percentage reused
2015		
16,612.29	1,146.00	6,9%
2016		
40,196.00	3,640.00	9,06%

Aeris discarded 82,115.6 m³ of water in 2016, which was used to clean the filters of the water treatment plant and in the process of cutting and drilling the blades, and for this stage Aeris acquired equipment that reduces water consumption in 200 l per blade. After cleaning, the water used is treated and analyzed in an external laboratory and discarded only after compliance with the legislation has been certified. Daily the company controls PH, chlorine and the flow of discarded water.

DISCARDED WATER VOLUME (M³), BY DESTINATION

Destinação	2015	2016
Blade cutting and drilling	1,293.00	1,994.00
Cleaning filters	49,000.00	80,121.60
Total discarded	50,293.00	82,115.60

Emissions

G4-EN15, G4-EN16, G4-EN19

In 2016, Aeris guided by the principles of the United Nations Global Compact and good sustainability practices, prepared an inventory of its greenhouse gas emission sources concerned to 2015 and 2016. In this way, it initiates continuous monitoring of its emissions and moves towards managing its impacts in relation to cli-

mate change. Industrial processes, mobile and stationary sources, fugitive emissions, effluents, business trips, electricity, transportation and distribution, among other items were inventoried. The methodology used was based on the Brazilian GHG Protocol Program, and had the following results:

Fonte de emissão de GEEs (tCO ₂ e)	2015	2016
Emission Scope 1		
Stationary combustion	92,7	143,9
Mobile Sources	224,5	324,86
Effluents	84,8	169,0
Fugitive emissions	1,601	872,14
TOTAL SCOPE 1	2,003	2,948.68
Emission Scope 2		
Electricity bought and consumed	702	1,698.29
TOTAL SCOPE 2	702	1,698.29
Emission Scope 3		
Waste generated in the operation	1,974	2,214.29
Business travel	22	19,17
Employees transportation	869	1,100
TOTAL SCOPE 3	2,864	3,333.46
TOTAL EMISSIONS (tons of CO₂e)	5,569	7,980.43



Energy

G4-EN3, G4-EN4, G4-EN5, G4-EN6

Aeris energy consumption is directly linked to the production line. In 2016, the company consumed 49,361.79 GJ of energy, with a rate of 50.4 GJ per blade produced. Compared to the 2015 numbers - respectively 20,325,384 GJ consumed, and 36.70 GJ per blade produced -, an increase in the consumption of this resource is revealed. This increase is related to the natural idleness of the production star-

t-up period of a new customer (ramp-up): the acclimatized volume increased significantly, while the blade volume increased by 54%.

Aeris invests in energy-efficient equipment, and in 2016 replaced the fluorescent light bulbs of productive buildings with models that use energy-emitting diode (LED) and consume less electricity.

Waste

G4-EN23 e G4-EN27

For Aeris the production process only ends when the generated waste receives the proper destination. In 2016 the company provided more collectors, a team dedicated to the removal of containers, and guidance to employees, aiming to improve the separation of waste.

All the management and monitoring of the waste generated by the company are carried out through indicators. In 2016 Aeris discarded 4,103.6 t of waste, of which 188 t of hazardous waste, represented mainly

by resins and uncured epoxy paints, or materials contaminated with oils and greases. They are transported by a duly licensed partner, co-processed and incinerated in a licensed cement plant, fully respecting the Solid Waste Law.

The increase in Aeris' generation of waste in 2016 is justified, as well as the higher consumption of water and energy, due to the increase in production, since there was a significant addition in the number of blades produced.

DISCARDED WASTE BY TYPE AND DISPOSAL METHOD (T)

Type	2015	2016	Disposal method
Class II	2,011	3,217	Landfill
Class I	88	188	Co-processing
Cardboard	86	142	Recycling
Plastic	66	107	Recycling
Metal	39	63	Recycling
Wood	131	102	Reuse
Metal drum	9	11	Reuse
Fiberglass Fabric	-	172	Recycling
Containers	144	103	Reuse
Total	2,574	4,105	

Environmental Compliance

G4-14 e G4-EN29

Aeris values the integration of its entire production chain, always seeking to foresee the systemic effects of its social purpose and guided by the precaution principle. One of the actions in this regard is its adhesion to the United Nations Global Compact, which reveals the company's recognition of the principle of the environment and its consequences, assuming and encouraging responsibility in the management of all inputs and materials used and disposed.

Other actions carried out by Aeris are also aimed at strengthening the search for en-

vironmental compliance in all its activities. An example is the adoption of prior diligence by the Legal department to all potential suppliers, partners and service providers, who are directly or indirectly related to environmental issues. The use of environmental compliance clauses with consequences of contractual rescission in case of untreated environmental problems by the third party reinforces this commitment.

Aeris did not pay any fines related to environmental issues in 2016.



A full-page background image showing a landscape of rolling hills with numerous wind turbines silhouetted against a vibrant sunset sky. The sky transitions from a deep orange near the horizon to a bright yellow and then to a clear blue at the top, with wispy white clouds scattered throughout. The wind turbines are of varying heights and are positioned across the horizon and on the hills in the foreground.

Global Reporting Initiative (GRI) **Index**

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SOCIAL PERFORMANCE - HUMAN RIGHTS			
G4-HR1	Total number and percentage of significant investment agreements and contracts that include human rights clauses or that underwent human rights screening	2	41
G4-HR5	Operations and suppliers identified as having significant risk for incidents of child labor, and measures taken to contribute to the effective abolition of child labor	5	28, 31, 33
G4-HR6	Here you will find what to disclose in relation to this Aspect. DMA and Indicators are expected to be disclosed in the report if the organization's impacts related to this Aspect are considered material.	4	28, 33
SOCIAL PERFORMANCE - SOCIETY			
G4-S01	Percentage of centers with implemented development programs, impact assessments, and local community engagement	1	35, 36
G4-S02	Operations with significant potential or actual negative impacts on local communities	1	35, 36
G4-S03	Total number and percentage of operations assessed for risks related to corruption and the significant risks identified	10	41
G4-S05	Confirmed incidents of corruption and actions taken	10	41
G4-S06	Total value of political contributions by country and recipient/beneficiary		41
G4-S08	Monetary value of significant fines and total number of non-monetary sanctions for non-compliance with laws and regulations		41
G4-S010	Significant actual and potential negative impacts on society in the supply chain and actions taken		28, 32, 33
SOCIAL DEVELOPMENT - PRODUCT RESPONSIBILITY			
G4-PR1	Percentage of significant product and service categories for which health and safety impacts were assessed		42, 44, 45
G4-PR2	Total number of incidents of non-compliance with regulations and voluntary codes concerning the health and safety impacts of products and services during their life cycle, by type of outcomes		42, 43, 45
G4-PR5	Customer satisfaction		16
G4-PR8	Sale of banned or disputed products		16



Credits

Project Coordination

GRI TECHNICAL CONTENT AND WRITING

Visão Sustentável – www.visaosustentavel.com.br

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GRAPHIC PROJECT

S+G Comunicação

PHOTOS

Acervo Aeris Energy and Freepik

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